



The Need

Larger consultants often find their billing rates increasingly difficult to absorb in their custom pay surveys' quality and cost requirements. Smaller consultants have big challenges competing against larger consultants and generating new revenue streams. And both often have tight deadlines and a hope that follow-on consulting will be generated.

How UltraSurveyXL Helps

UltraSurveyXL is CompFacts' service for quickly and affordably designing and conducting professional-grade Excel (not web)-based custom pay surveys which provide unparalleled value to participants. They provide up-to-the-minute information tailored specifically to the client's precise competitors, jobs and data requirements – but without the cost, complexity, risk and long turnaround of traditional custom surveys.

Illustrative Benefits to Participants

- Receive customized Excel survey results displaying own job titles, submitted survey data and pay structure/midpoints
- Can specify any desired market statistic (1st thru 99th percentile) to supplement standard statistics
- Results display complete "us vs. market" comparisons at the job, grade and structure level (using the selected calculation method), including comparisons to internal midpoint, percent rank in market and staffing comparisons
- Can single-click to hide all non-matching data cuts to perform competitive analyses only on individual and/or aggregated matching data cuts
- Receive uncontaminated market stats, and supplementary custom U.S. Government pay data, if enabled by consultant

Illustrative Benefits to Consultants

- Use our designer application to quickly specify custom survey data and jobs, and/or its comprehensive built-in libraries
- Can specify data validation rules, supplementary statistics, data cuts and many other powerful survey options
- Have complete participant directions automatically generated
- An automated process operates 24/7 to complete all post-design tasks extremely quickly – including creation of data collection Excel workbook, emailing invitations/survey materials and consultant status notifications, validating participant submissions and producing and distributing customized Excel results
- Surveys are consultant-branded with us operating behind-the-scenes (other than providing any needed process support and use of a "powered-by" notice)

Timing and Cost

Consultants' survey design work generally takes one to three days. UltraSurveyXL's automated process completes all other tasks virtually instantly or (in producing and distributing participants' custom results) in about one day. A survey costs \$1,000 and (allowing three weeks for participant data submissions) can be completed in one month.

Note: A non-refundable upfront \$500 payment is required, with the balance paid prior to the creation and distribution of survey results.

For Additional Information

Please visit the below website or contact:

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